



Microsoft Switzerland Partner Townhall

30th September 2021



Agenda

Topic	Speaker
09:30 Welcome & FY22 Strategy	Thomas Winter 
09:45 Partner Incentives	Michael Heimberg 
10:00 Windows 365 – How it translates into business opportunity	Stefanie Thommen 
10:15 PR & Comms update	Tobias Steger Marsel Szopinski  



Welcome & FY22 Strategy

GPS Lead Microsoft Switzerland
Thomas Winter





Satya Nadella

Chairman and Chief Executive Officer
Microsoft

“When it comes to our partners, we believe in two truths. First, we are only successful if you are successful. That means creating new opportunity for you across every sector and every country. And second, we collectively are successful when the world around us is successful.”

Opportunity Scale

$\$/h$

System Integration
Custom app

$\$/service$

Service Management

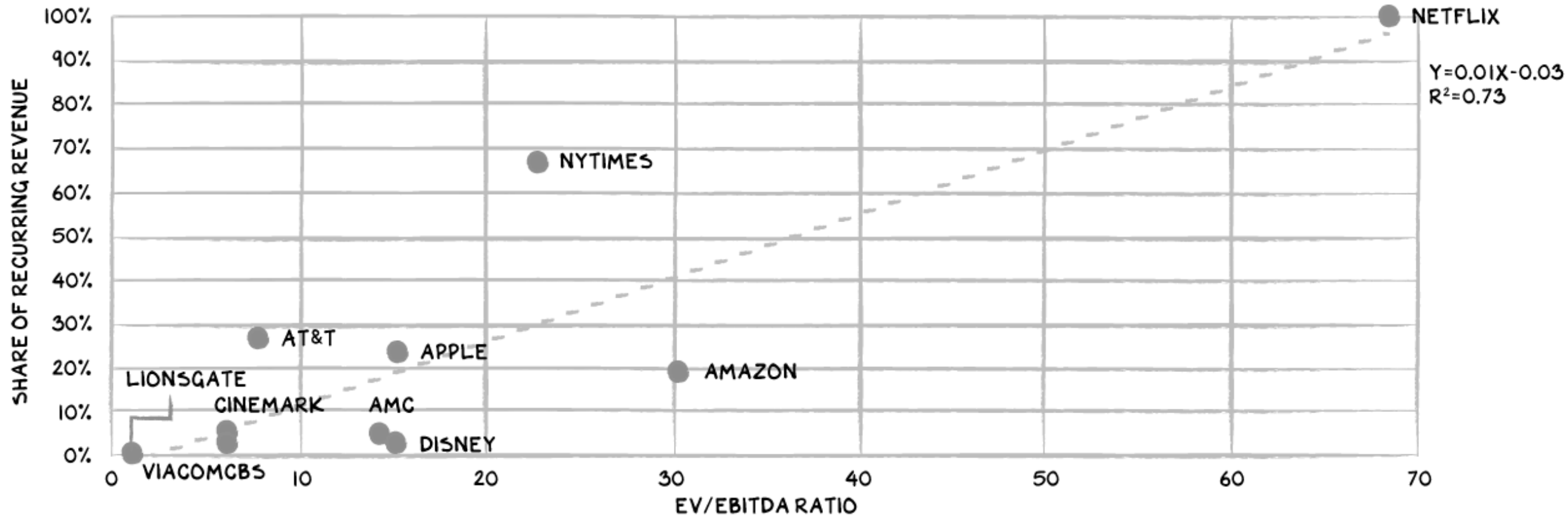
$\$/use$
 $\$/consumption$

ISV

Platform

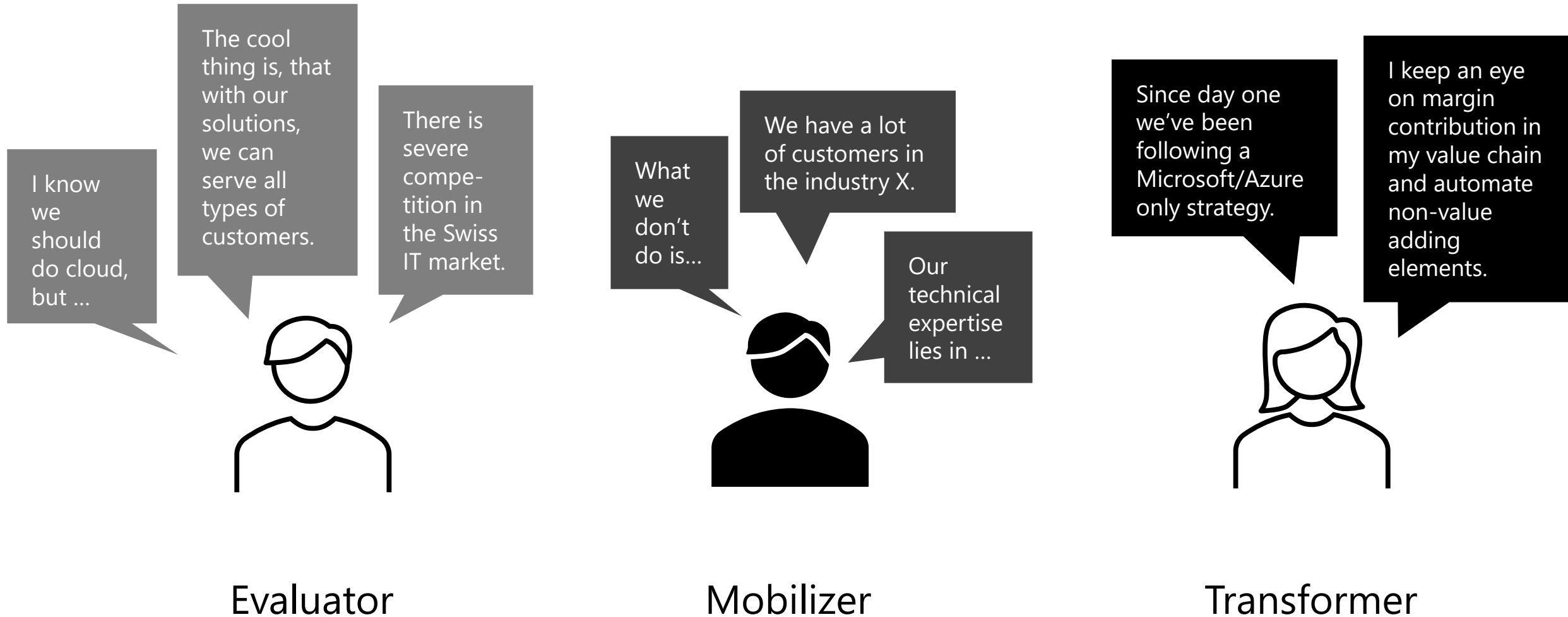
EV / EBITDA VS. SHARE OF RECURRING REVENUE

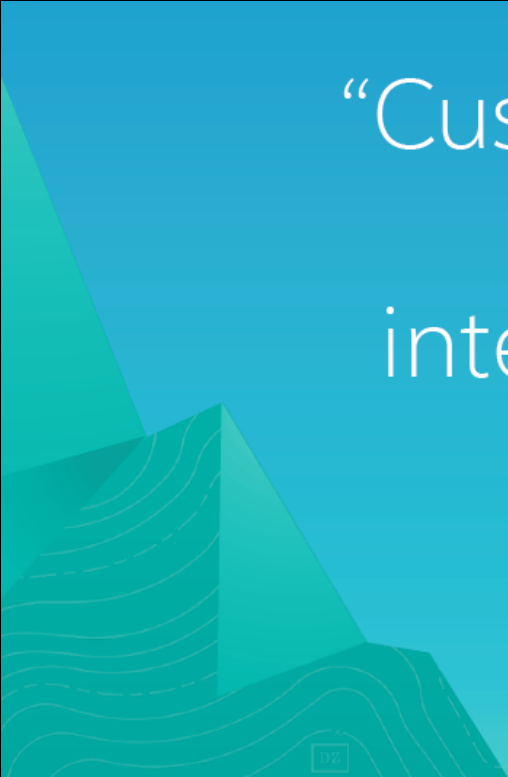
APRIL 2020



SOURCE: PROF Q ANALYSIS OF SEEKING ALPHA DATA.

The three storylines of my discussions with MS Partner





“Customers are getting the exact
experience that you
intentionally or unintentionally
designed for them”

@Tiffani_Bova

Some questions for your next leadership workshop

What is your industry expertise?

What is your solution expertise?

What is your intellectual expertise?

What is your differentiation?

Why do your customers buy from you?

Where do you make money today / tomorrow?

What are your cost drivers?

Where can you build non-linear scaling ventures?



Your opportunity with Microsoft



Secure
Managed
Modern
Workplace

“Well-
Architected”
Cloud
Operating
Model

Data Driven
Enterprise

Build on the success of others

<https://partner.microsoft.com/de-ch/campaigns/cloud-practice-playbooks>

Bauen Sie Ihr Cloudgeschäft aus

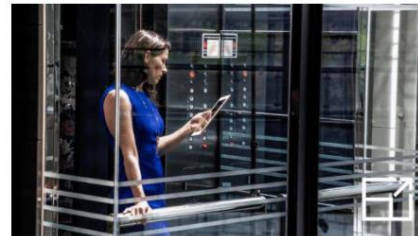
Basiert auf Insights und bewährten Methoden von mehr als 1.000 Microsoft Partnern.



Anwendungsinnovation

Erfahren Sie mehr über die Gelegenheit, ein Geschäft für Cloud-Anwendungsentwicklung und -Modernisierung aufzubauen oder zu erweitern.

↓ [Playbook anzeigen](#)



Geschäftsanwendungen

Unternehmen beim Aufbau von Microsoft Geschäftsanwendungen.

↓ [Jetzt herunterladen](#)



Cloudinfrastruktur

Modernisierung, Automatisierung und Sicherheit der Cloud-Infrastruktur.



Modernisierung und Migration in die Cloud

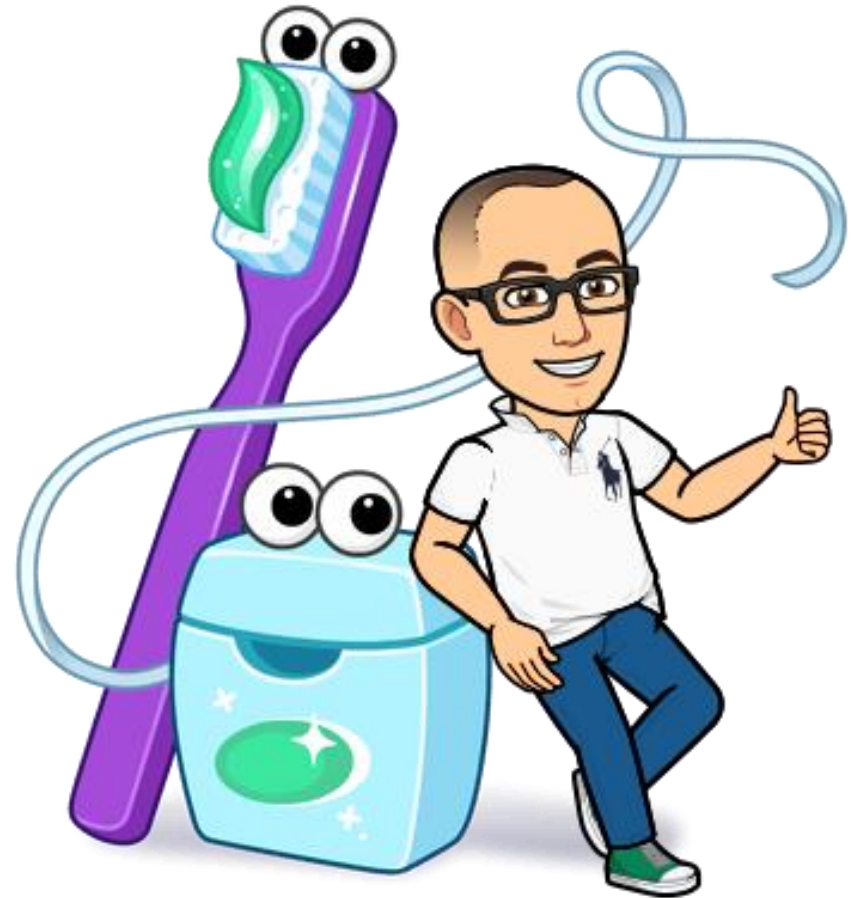
Nutzen Sie die digitale Transformation, indem Sie Menschen, Daten und Prozesse in der Cloud vernetzen.

↓ [Jetzt migrieren](#)



Operational hygiene

- ✓ Solution in catalog
- ✓ Sharing
- ✓ Benefits activated
- ✓ Advanced spezialization





Partner Incentives

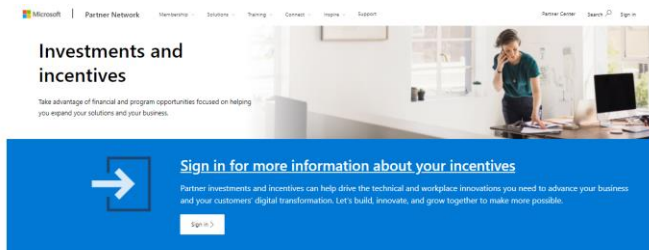
Michael Heimberg



Baseline Microsoft Incentives

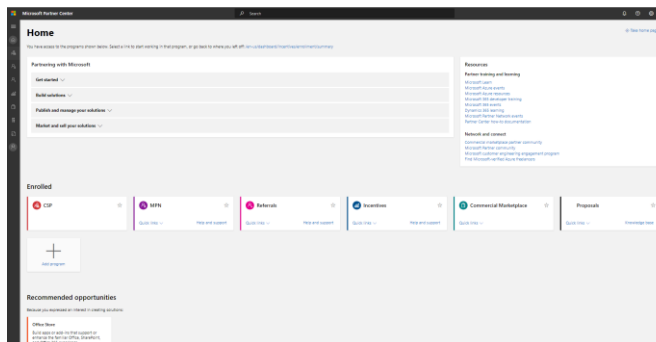
Contact partner support or your assigned PDM for additional information on how you can maximize your earning opportunity

Discover partner incentives



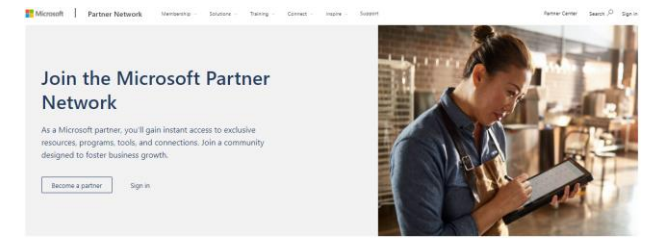
Microsoft Partner Incentives

Enroll in eligible programs



Partner Center

Grow your business



What is the Microsoft Partner Network?

The Microsoft Partner Network is a hub of people, resources, and offerings brought together to give you everything you need to build and deliver successful solutions for your customers.



The power of partnership

The Microsoft Partner Network is built on a simple premise: together, we can accomplish more. When you join the network, you become part of a community with a shared goal to do more for our customers.



Investing in you

To help partners grow and succeed, Microsoft invests in you—the resources, programs, and tools we offer help you train your team, build innovative solutions, differentiate in the marketplace, and connect with customers.



Your launchpad for growth

With access to a broad range of products and services, our partners are empowered to build and deliver solutions that can address any customer scenario.

Microsoft Partner Network

Register for the next live incentive webinar

WE Partner Training Calendar

Filters

- Select to see new trainings
- Select to see only on-demand

Month

Solution Area

Sales Plays

Area of Interest

Audience

Partner Type

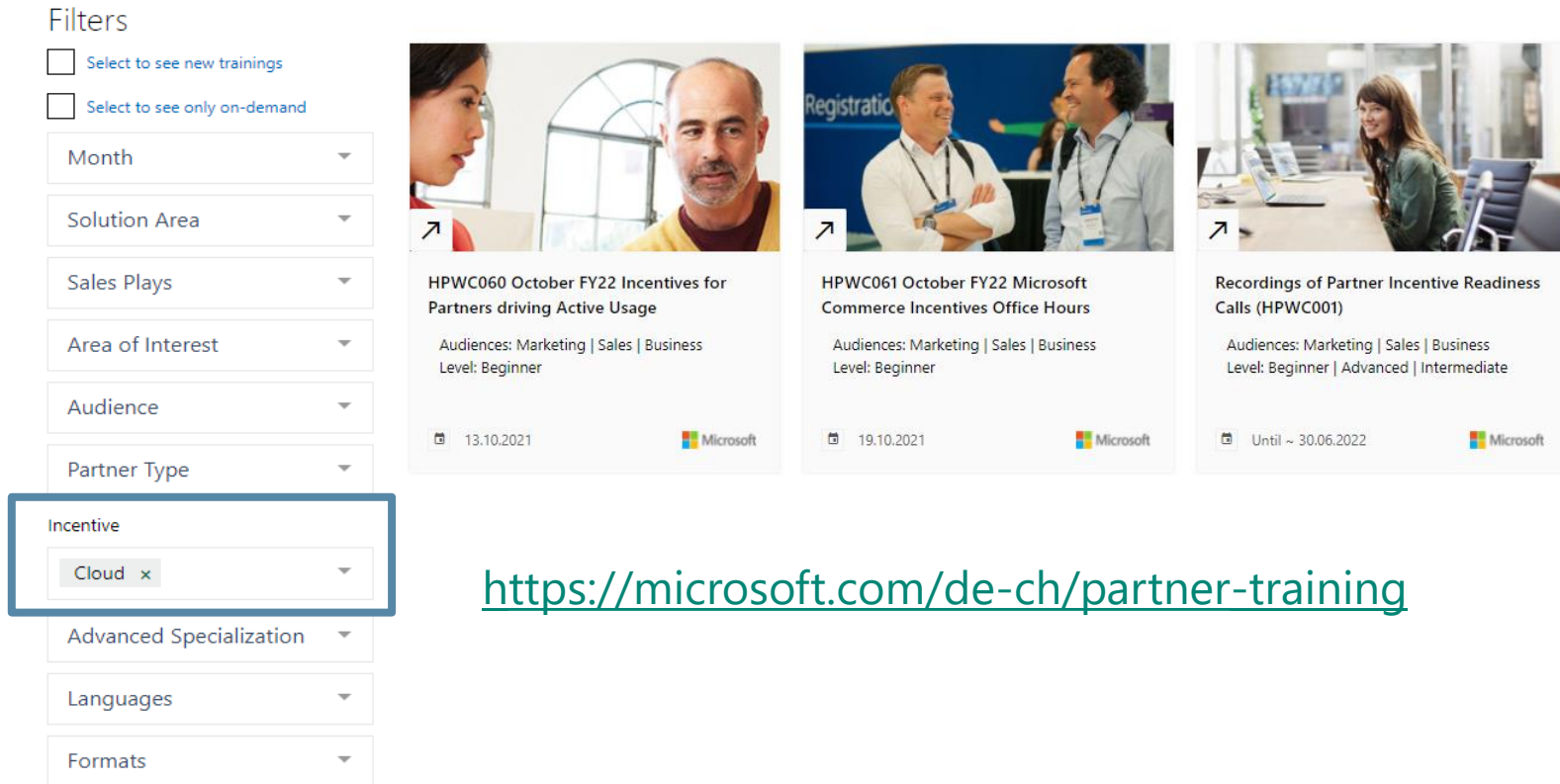
Incentive

Cloud

Advanced Specialization

Languages

Formats



The screenshot shows a Microsoft Partner Training calendar interface. On the left, there is a 'Filters' section with several dropdown menus: 'Month', 'Solution Area', 'Sales Plays', 'Area of Interest', 'Audience', 'Partner Type', 'Incentive', 'Advanced Specialization', 'Languages', and 'Formats'. The 'Incentive' dropdown is highlighted with a blue border and shows 'Cloud' selected. To the right of the filters are three training cards. Each card features a thumbnail image, a title, audience information, and a date. The first card is titled 'HPWC060 October FY22 Incentives for Partners driving Active Usage' and is dated 13.10.2021. The second card is 'HPWC061 October FY22 Microsoft Commerce Incentives Office Hours' dated 19.10.2021. The third card is 'Recordings of Partner Incentive Readiness Calls (HPWC001)' with a date range 'Until ~ 30.06.2022'. All cards include the Microsoft logo.

HPWC060 October FY22 Incentives for Partners driving Active Usage
Audiences: Marketing | Sales | Business
Level: Beginner
13.10.2021 Microsoft

HPWC061 October FY22 Microsoft Commerce Incentives Office Hours
Audiences: Marketing | Sales | Business
Level: Beginner
19.10.2021 Microsoft

Recordings of Partner Incentive Readiness Calls (HPWC001)
Audiences: Marketing | Sales | Business
Level: Beginner | Advanced | Intermediate
Until ~ 30.06.2022 Microsoft

<https://microsoft.com/de-ch/partner-training>

→ If you want to subscribe to the Swiss Partner Training newsletter please send an [email to Gisela Ferreira](mailto:Gisela.Ferreira@microsoft.com), mentioning your preferred region (Romandie or Deutschschweiz) and you'll be added you to the respective distribution list.

Register for the on-demand to watch the recording

WE Partner Training Calendar



HPWC060 October FY22 Incentives for Partners driving Active Usage

Audiences: Marketing | Sales | Business
Level: Beginner

13.10.2021



HPWC061 October FY22 Microsoft Commerce Incentives Office Hours

Audiences: Marketing | Sales | Business
Level: Beginner

19.10.2021



Recordings of Partner Incentive Readiness Calls (HPWC001)

Audiences: Marketing | Sales | Business
Level: Beginner | Advanced | Intermediate

Until ~ 30.06.2022



ON-DEMAND RECORDING OF THE LATEST PARTNER INCENTIVE CALLS

Have you missed the last Incentive Readiness Call? Don't worry. You can now listen to the recording in your own time whenever it suits you.

Just select the most relevant session to you and register for the on-demand to watch the recording:

- CSP Indirect Reseller Incentives
- Cloud Incentives driving Azure Consumption
- Co-op Marketing Funds Office Hours
- Cloud Incentives driving Active Usage
- Dynamics Partner Incentives

Events

[Cloud Incentives driving Active Usage](#)

[Cloud Incentives driving Azure Consumption](#)

[Co-op Marketing Funds Office Hours](#)

[CSP Indirect Reseller Incentives](#)

[Dynamics Partner Incentives](#)

Select your topic...

HPWC047 June FY21 Incentives for Partners driving Active Usage

Recording of 09.06.2021

[Register here](#)

Register!

Online Services Usage – M365 Incentive*

Purpose



Rewards partners for helping customers successfully deploy and adopt Microsoft 365 workloads.



How to earn

To be eligible for participation, a partner must have an active MPN membership and agreement and perform all qualifying activities and registration requirements as stated in the Incentive guide before the incentive can be earned.

Competency	Active MPN Gold or Silver membership level in one of the eligible competencies: Cloud Productivity, Enterprise Mobility Management, Security
Partner Center	Valid and complete identification, tax and banking information submitted and accepted by Microsoft
Other	Eligibility and enrollment requirements below must be met by the last day of the month in which milestones are met. Partners must associate themselves through CPOR (Claiming Partner of Record) by workload before active usage reaches 10% to be eligible for the 15% milestone and prior to 20% to be eligible for the 40% milestone. To earn at the higher FastTrack rate level, partners must be invited to FastTrack Ready and meet separate eligibility requirements. Education customers are excluded.
Program Term	October 1, 2021 – September 30, 2022



Incentive rates

Incentives paid per rate card when milestones are achieved. Please note that the program will continue with 5 customer sizes and the below table is simplified for illustration purposes.

Rate	Small (150-499)	Medium (500-2,499)	Large (2,500+)
Premium Workloads	\$1,000	\$3,500	\$7,000
Core & Core Deployment Workloads FRP Only Accelerator Workloads	\$500	\$1,500	\$3,000

FRPs at 15% milestone earn 1.5x on all workloads except FRP Only Accelerator workloads

15% & 40% Milestones

Premium Workloads

- Teams Meetings
- Teams Phone System
- Intune

Core Workloads

- Teams Platform
- Microsoft Information Protection

15% Milestone only

Core Deployment Workloads

- Microsoft Cloud App Security
- Microsoft Defender for Identity (MDI) – formerly Azure ATP
- Microsoft Defender Endpoint (MDE) – formerly MDATP

FRP Only Accelerator Workloads

- SharePoint Online
- Exchange Online
- Azure Active Directory
- Microsoft 365 Apps Premium

Classified as Microsoft Confidential and program information is subject to change.

*This asset is intended only for reference purposes, as a high level overview of the program. Do not blog, tweet, post photos, or otherwise display information about this overview.

Full details and program requirements are set forth and subject to the applicable program guide and partner agreement.

CSP Indirect Reseller Incentives*

Purpose



Rewards CSP Indirect Resellers for driving Cloud Solution Provider (CSP) revenue, adding customers, and selling strategic products.



How to earn

To be eligible for participation, a partner must have an active MPN membership and agreement. Partners must perform all registration requirements and qualifying activities, as stated in the Incentive guide before the incentive can be earned.

Competency	Active Gold or Silver membership in one of the eligible competencies: Cloud Business Applications, Cloud Platform, Cloud Productivity, Data Analytics, Data Platform, Enterprise Mobility Management, Enterprise Resource Planning, Small and Midmarket Cloud Solutions, Windows and Devices
Partner Agreement	Microsoft Partner Agreement
Partner Authorization	Microsoft CSP Indirect Reseller Channel Authorization
Revenue Threshold	Trailing Twelve Month (TTM) Revenue \$25K USD
Partner Center	Valid and complete identification, tax and banking information submitted and accepted by Microsoft
Program Term	October 1, 2021 – September 30, 2022



Incentive rate

Incentive structure	Rate	Earning Split
Core – Azure billed revenue ¹	4%	60% Rebate 40% Co-op <i>Starting July 1st, a \$10K per semester threshold to qualify for co-op usage will apply.</i>
Core – Modern Work & Security billed revenue	4%	
Core – Business Applications billed revenue	4.75%	
Customer Add Accelerator – Modern Work & Security ¹	10%	
Customer Add Accelerator – Business Applications ¹	20%	
Global Strategic Product Accelerator – Tier 1 <i>M365 E3, M365 E5, M365 Business Premium, Business Central</i>	5%	
Global Strategic Product Accelerator – Tier 2 <i>Sales Pro, Power Apps</i>	10%	
Global PSTN Calling and Conf Accelerator	20%	100% Rebate
Nonprofit (TSI) Product Accelerator	12%	
Azure Reservation consumption	10%	
Subscription software	Core: 1.25% Strategic: 6%	

The CSP incentive program Product Addendum is the governing document detailing product applicability for each CSP incentive earning opportunity. Partners can access the Product Addendum on the [Microsoft partner website](#).

¹ See FY22 Incentive Guide for upcoming changes and supporting detail.

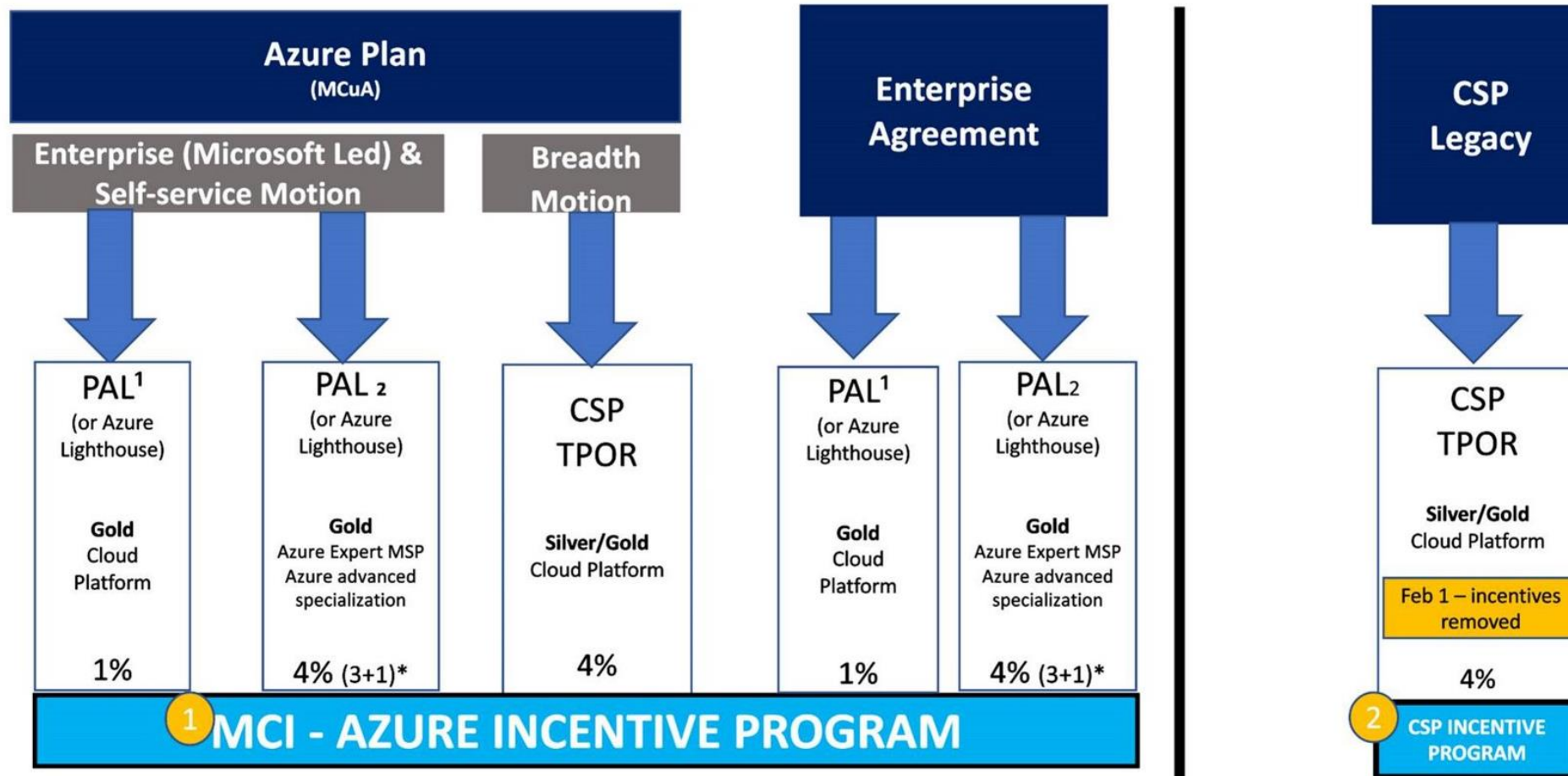
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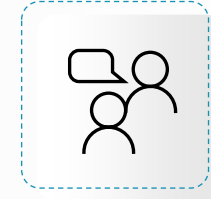
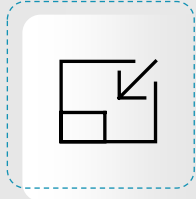
Purchasing AZURE and Earning Incentives from Oct. 2021

New Commerce Billing Platform (MCI) vs. Legacy Billing Platform (CSP)



¹ If multiple PAL partners, then 0.5% each (Max cap 40k USD); ² If multiple partners, then 0.5% (Max cap 60k USD). DPOR removed; *Azure Expert MSPs or Partners with Azure advanced specializations can earn on both levers for a total combined \$100k; **LSP partners who are also PAL partners, will earn on PAL ACR not on both LSP TPOR and also PAL.; TPOR – Transacting Partner of Record

OSA Summary of YOY Changes



Shifting from outcomes to activities

OSA

CSA

Increasing investments in pre-sales activities. Please find the consolidated partner offers posted on the [Partner Transform site](#)

We are simplifying partner experience by shifting to a competency-based eligibility model. Additionally, we are expanding our claim window to **120 days**, allowing partners extended time to submit their claim after customer transaction

Removal of customer adds levers

We will prioritize advisory partners who play a strategic role in pre-sales and post-sales activities across Business Applications cloud-based solutions through the Online Services Advisor program, and no longer support the Certified Software Advisor program that was designed for Dynamics on-prem licensing

Online Services Advisor (OSA Sell)*

Purpose



Rewarding and recognizing partners for pre-sales activities of new Dynamics 365 Cloud seats under EA, CASA/EES, and Web Direct (MOSA).



How to earn

To be eligible for participation, a partner must have an active MPN membership and agreement and perform all qualifying activities and registration requirements as stated in the Incentive guide before the incentive can be earned.

Competency	Active MPN Gold or Silver membership level in at least one the following competencies: Cloud Business Application competency Small & Midmarket Cloud solutions competency (Biz Apps track)
Partner Center	Valid and complete identification, tax and banking information submitted and accepted by Microsoft
Other	Partners must associate themselves through CPOR (Claiming Partner of Record) in Partner Center with the customers and the applicable subscriptions within 120 days of the transactional date Eligibility and enrollment requirements are checked on the 2 nd Friday of each month
Program Term	October 1, 2021 – September 30, 2022



Incentive rate

OSA Sell incentivizes partners on the net new annual contractual value (ACV) of the revenue for eligible SKUs.

Below details the incentive structure and the partner's earning opportunity:

D365 Finance & Operations, AX7	Rate
Sell-New	20%
Sell-Transition: On Prem to Cloud	6%
D365 Customer Engagement, Team Member, MR, Support Plans, CRMOL	Rate
Sell-New	10%
Sell-Transition: On Prem to Cloud	6%

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Online Services Usage Business Applications*

Purpose



Rewards partners for growing end-customer active use of Microsoft Dynamics 365 and Power BI under EA and CASA/EES.



How to earn

To be eligible for participation, a partner must have an active MPN membership and agreement and perform all qualifying activities and registration requirements as stated in the Incentive guide before the incentive can be earned.

Competency	Active MPN Gold or Silver membership level in at least one of the following competencies: Cloud Business Application (CE, F&O, Team Member, AX), Data Analytics (Power BI) Small & Midmarket Cloud solutions competency (Biz Apps track)
Partner Center	Valid and complete identification, tax and banking information submitted and accepted by Microsoft
Other	Eligibility and enrollment requirements below must be met each month by the last day of the month. Partners must associate themselves for D365 through CPOR (Claiming Partner of Record) to their customer and the underlying subscriptions to be recognized and earn incentives (paid monthly). For Power BI, association occurs through Digital Partner of Record (DPOR).
Program Term	October 1, 2021 – September 30, 2022



Incentive rate

Below details the incentive structure and the partner's earning opportunity.

Incentive calculated as: Rate card amount for product (multiplied by) the number of monthly active users (multiplied by) the usage lever rate

Incentive structure	Rate
Dynamics 365	15%
Power BI	15%

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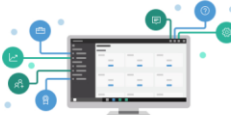
Full details and program requirements are set forth and subject to the applicable program guide and partner agreement.

Support and Questions

Contact partner support or your assigned PDM for additional information on how you can maximize your earning opportunity

All Partner Center help in one place
Create an online request for all programs supported in Partner Center. In Partner Center, we'll provide you with a personalized experience.

[Create a request in Partner Center](#)



Tell us about your issue

Problem summary *

Problem type *

 [Clear selection](#)

[Browse topics](#)

Next step

[Review solutions >](#)

Top support topics

CSP: Add products to a customer >	MPN: Benefits activation >
CSP: Enroll into CSP Direct Bill program >	MPN: Competency requirements >
CSP: Establishing a reseller relationship with a customer >	MPN: How do I enroll into MPN program >
CSP: Invoices >	MPN: Internal use rights (IUR) licenses >
CSP: MSFT Bank Details for CSP Payments >	MPN: Link a domain to my tenant >
CSP: Microsoft Partner Agreement (MPA) >	

Questions?

- For support, there are Incentives FAQs and links to relevant self-help articles available within the [MSFT Partner Network](#) support experience. If additional assistance is needed, you can create a support ticket within the Incentives Online Support Experience on [Partner Center](#).
- If you are experiencing difficulties signing into your Partner Center Account, additional assistance can be found [here](#).
- Step by step guidelines to access Incentives support are available [here](#).

Raise a Ticket in Partner Center

The screenshot displays the Microsoft Partner Center interface for a user named 'Test_Test_Angulia'. The top navigation bar includes the Microsoft logo, the text 'Partner Center', and the user name. On the right side of the navigation bar, there are icons for search, notifications, a help icon (a question mark inside a circle, highlighted with a green box), settings, and a profile icon. A 'Take tour' link is also visible.

The main content area is titled 'Welcome, Test Demo!' and is divided into two columns under the heading 'Current tasks'. The left column features a card for 'New! Partner contribution' with a 'Get Started!' link. The right column features a card for 'Pending incentives program invitations' with a 'Get Started!' link.

Below the 'Current tasks' section is a 'Quick links' section with three items: 'Partner search', 'User accounts', and 'Partner ad'. Each item has an icon and a 'View users' link.

On the right side, a 'Help and support' menu is open, listing 'Support options' and 'Incentives' (both highlighted with a green box), followed by 'MPN', 'Referrals', 'More', 'Microsoft Partner Support', and 'About'.



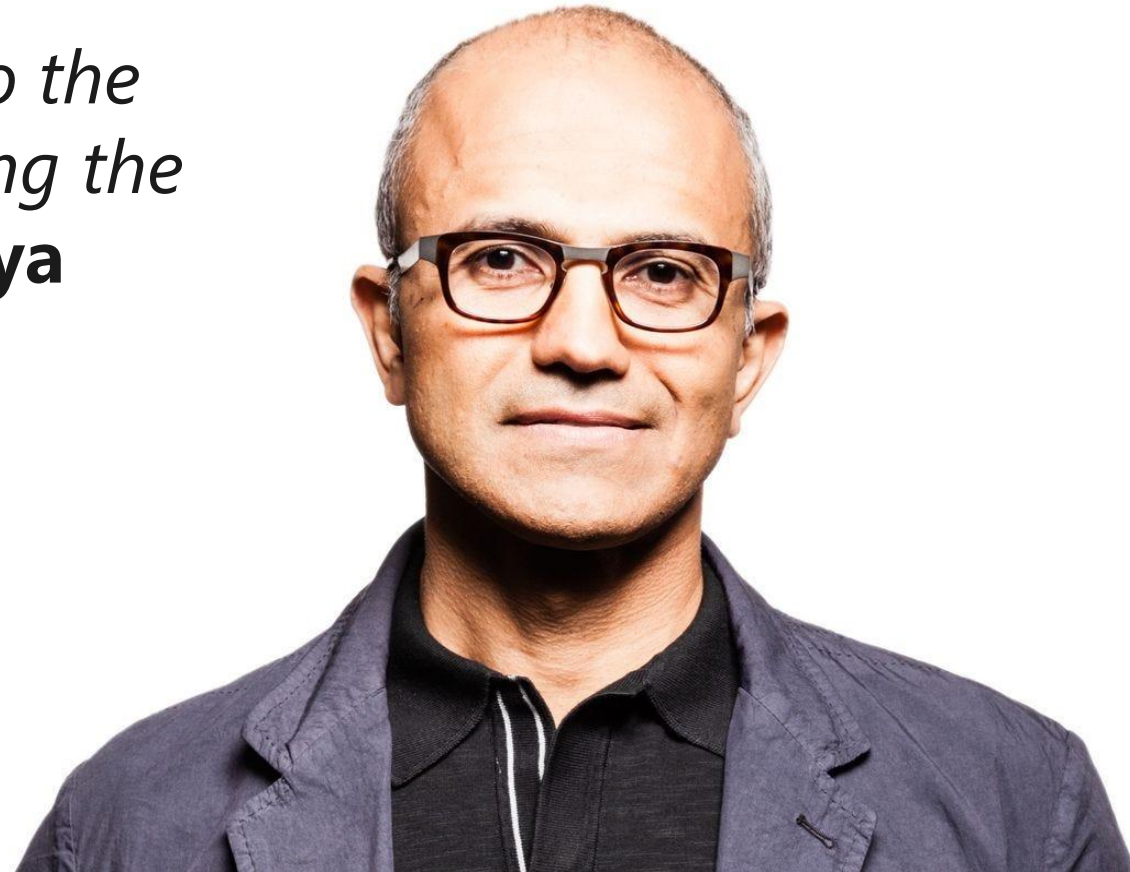
Windows 365 – How it translates into business opportunity

Stefanie Thommen



*“With **Windows 365**, we’re creating a new category: the Cloud PC.*

*Just like applications were brought to the **cloud** with **SaaS**, we are now bringing the operating system to the cloud” - **Satya Nadella, CEO Microsoft***



Shifting workforce and organizational needs



Remote and hybrid work



Elastic workforce



Organizational expansion and change



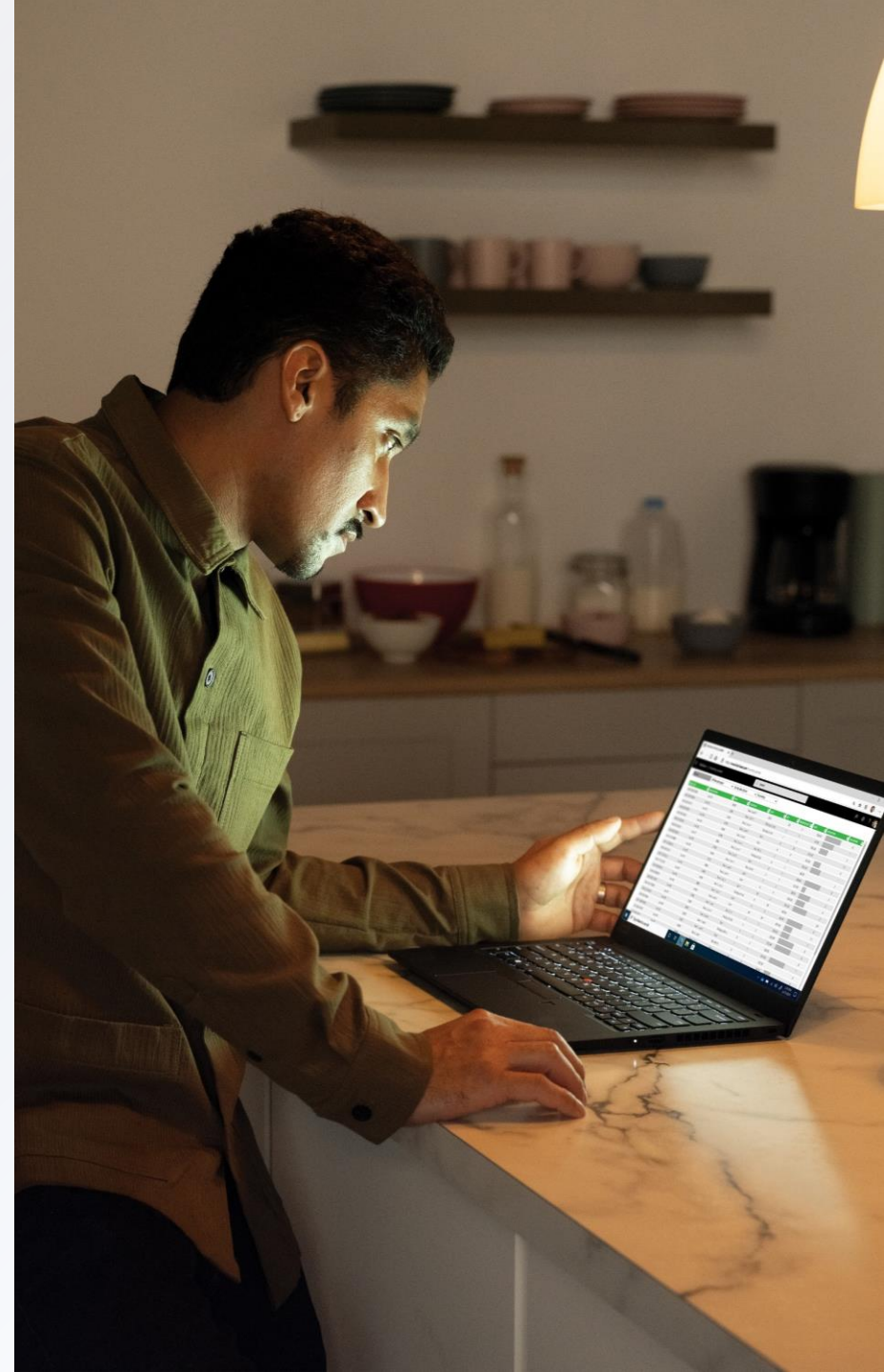
Bring your own PC (BYOPC)



High-scale and specialized workloads



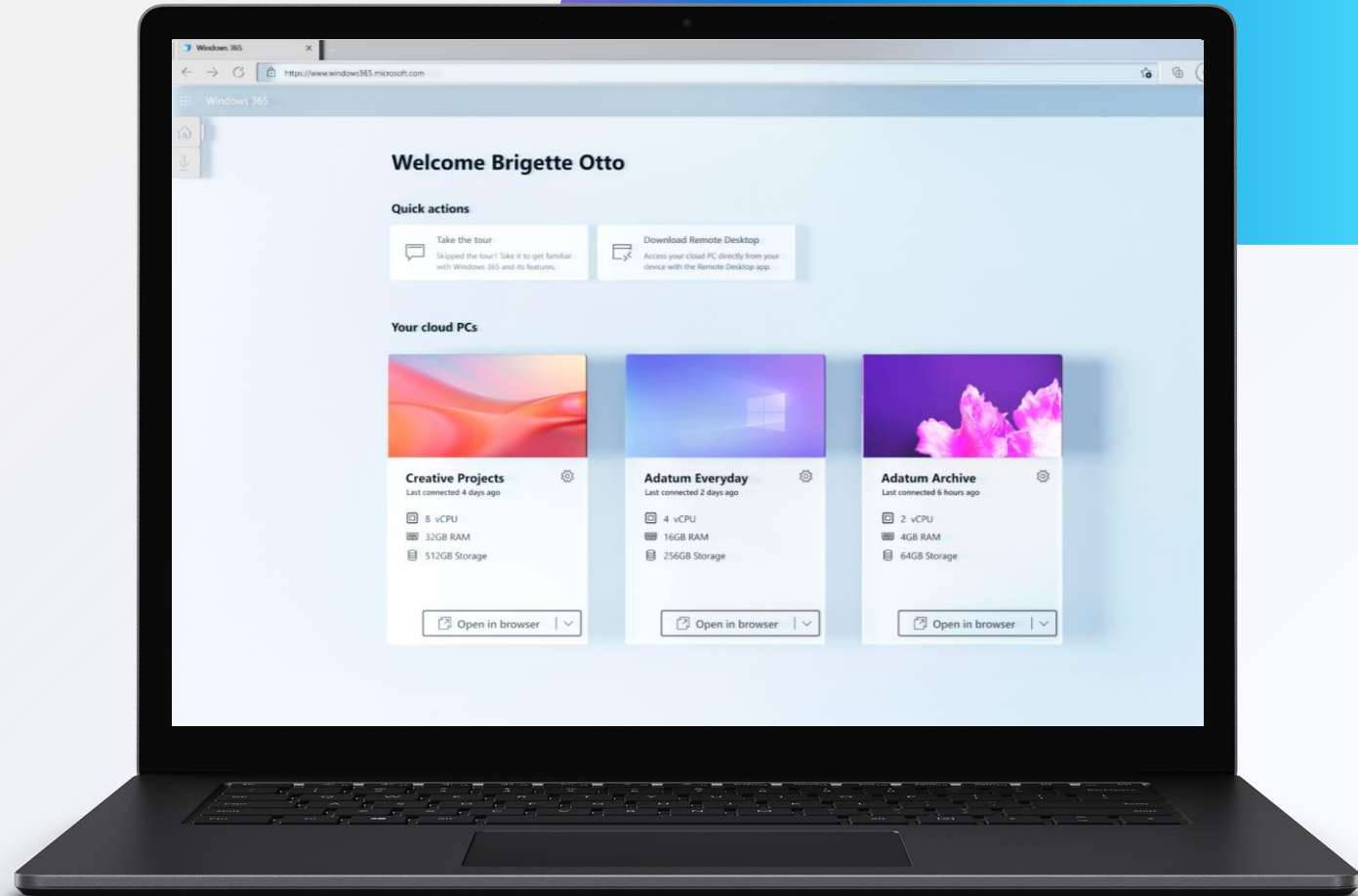
Security and compliance



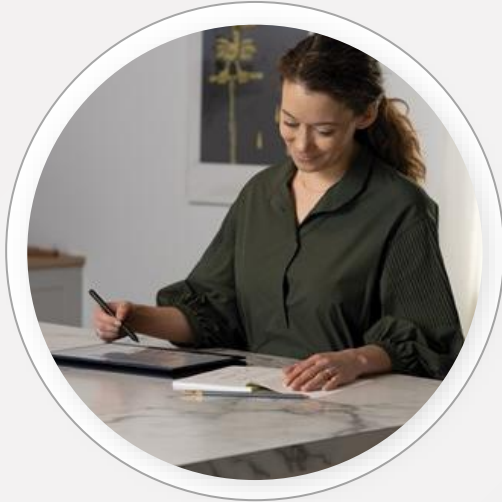
Windows 365

Launch was 2 months ago

- Overwhelming demand after launch this summer
- Customer trials paused and are now available again through MS employees since yesterday
- First customer projects starting
- Technical challenges

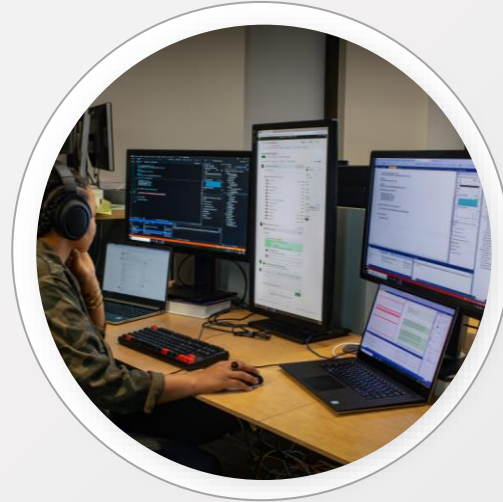


Selecting the right solution(s)



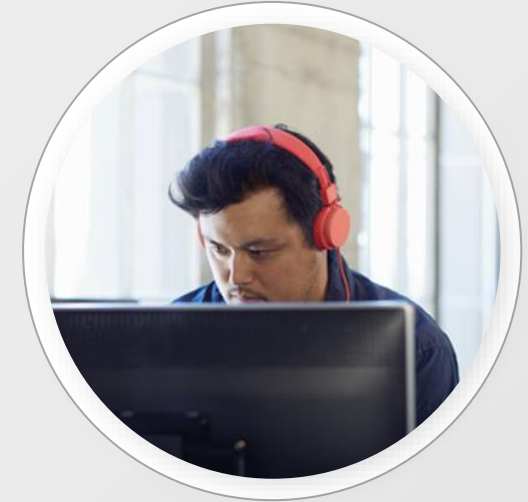
Windows 365

- Personalized Windows 365 Cloud PCs available across devices
- Simple and turn-key to buy and deploy
- Predictable per user, per month pricing
- Easily scalable compute and storage
- No VDI experience or skills required



Azure Virtual Desktop

- Flexibility and control
- Multi-session Windows VMs
- Data residency and geo requirements
- Remote app streaming
- Specialized GPU and HPC workloads
- Scalable compute and storage to optimize for cost and experience



Azure Virtual Desktop with Citrix and VMware VDI

- Optimize existing investments and skills in Citrix and VMware VDI
- Create a multi-cloud or hybrid architecture with a single control pane

Joint opportunities to align with our field



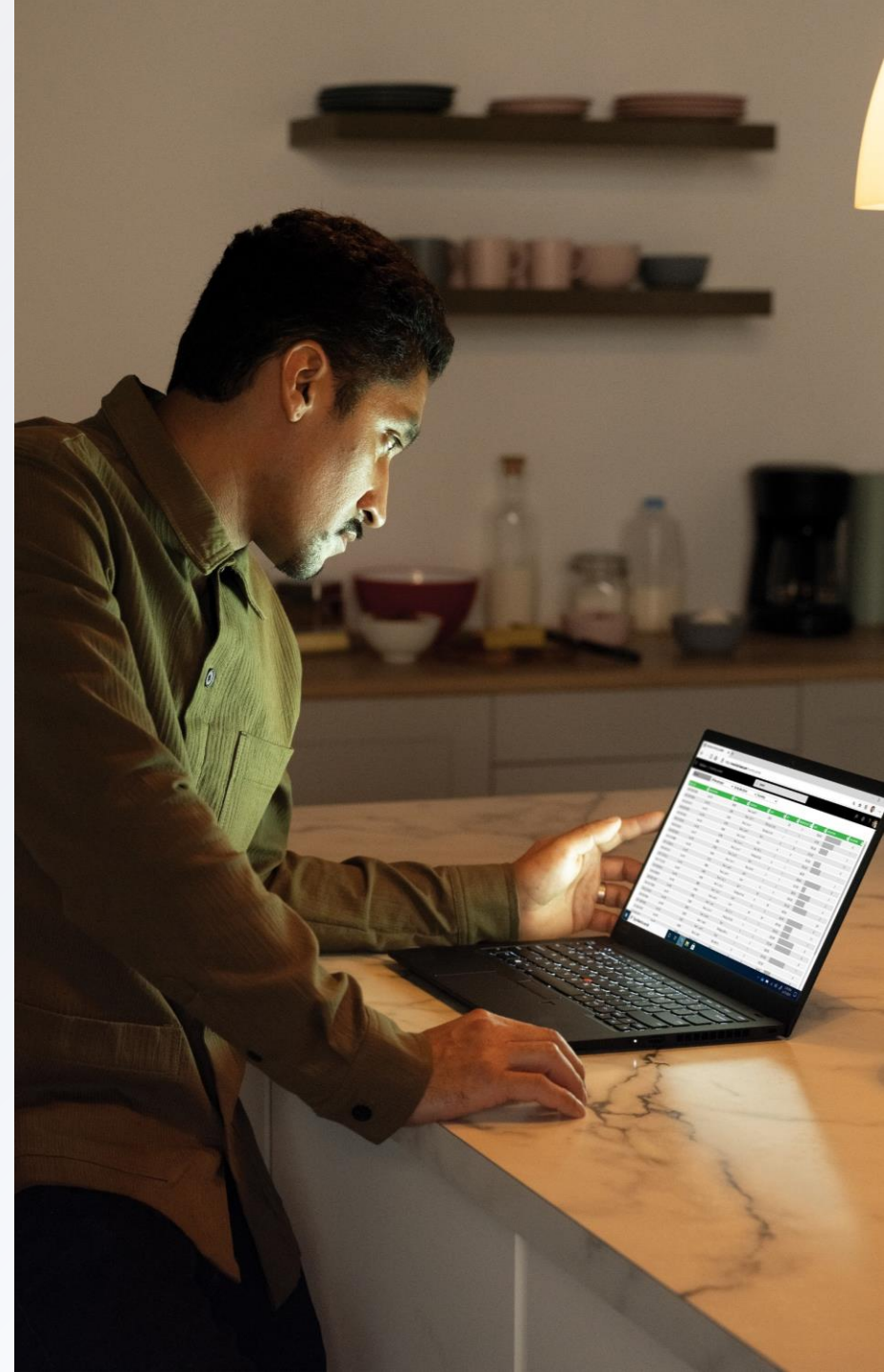
Help customers try & deploy **Windows 365**



Drive new seats for **Microsoft 365 E3**



Implement cloud management with
Microsoft Endpoint Manager



Windows 365: Key partner opportunities

Managed Services Provider

Develop managed service offering with Windows 365

Integrate Windows 365 into existing services, leverage extensibility

Drive GTM motion to attach Windows 365

System Integrator

Help customers prepare environments for Windows 365

Develop service & consulting offerings that incorporate Windows 365

Software Reseller

Drive GTM motion to sell Windows 365 Business & Enterprise

ISV

Develop solutions portfolio for integration to Windows 365

Integrate Windows 365 into existing services, leverage extensibility

-
- ✓ New TAM opportunity for partners, focused on customer need
 - ✓ Increased partner profitability with Windows 365 solutions & services
 - ✓ Azure Virtual Desktop & Windows 365: coexistence & market opportunity

Trials: MS sellers may request up to three seats choosing any combination from selected W365 SKUs within the Enterprise and the Business edition – please contact Account Managers & Specialists

Topic	Link(s) to documentation
Main Product Page	https://www.Windows365.com
Interactive demo	https://aka.ms/w365demo
Technical blog	https://aka.ms/deploycpc - Enterprise https://aka.ms/deploycpcbusiness - Business
Troubleshooting	https://aka.ms/w365docs
Mechanics video	https://www.youtube.com/watch?v=V14Ia2uwrtk
Training	Windows 365 Partner Webinar 1.10: WEWC2090 Windows 365 Webinar for Partners Partner Training Calendar for all upcoming trainings




PR & Comms Update

Tobias Steger and Marsel Szopinski





in Search Home My Network Jobs Messaging



Catrin Hinkel
Country General Manager at Microsoft Switzerland

Followers 5,334


Talks about #cloud, #trust, #education, #microsoft, and #sustainability

Message

View in Sales Navigator

Catrin Hinkel • 1st
Country General Manager at Microsoft Switzerland
3d •

In a recent poll I did on LinkedIn, I asked you what is most important to you in a hybrid work setting. 78 percent agreed with me that culture is a key to success. On the other hand, only 8 percent see equipment – like the right device ...see more



You need the right tool to do the job in a hybrid world
Catrin Hinkel on LinkedIn • 3 min read
In a recent poll I did on LinkedIn, I asked you what is most important to you in a hybrid work...

49

In my opinion... Love this... Great piece! I love... Thank you >



In the new hybrid world, a culture of trust is key

Published on September 15, 2021

 **Catrin Hinkel**
Country General Manager at Microsoft Switzerland

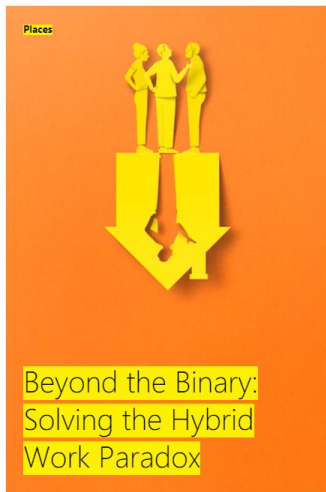
13 articles Following

“Should I stay, or should I go?” – this is a question I ask myself whenever I decide whether I should work in the office or from home in the coming week. Surely, I have grown to appreciate the benefits of working from home, taking calls and really being able to focus. On the flipside, I also truly enjoy working in the office and connecting with my colleagues. This is what we call the **Hybrid Work Paradox**. Therefore, I personally find it highly interesting to see which direction some of our customers and partners choose – some remain fully flexible, some have quotas of office and remote days, and others order all of their employees

<https://www.linkedin.com/in/catrinhinkel/>

WorkLab

Exploring the Science of Work and Ingenuity



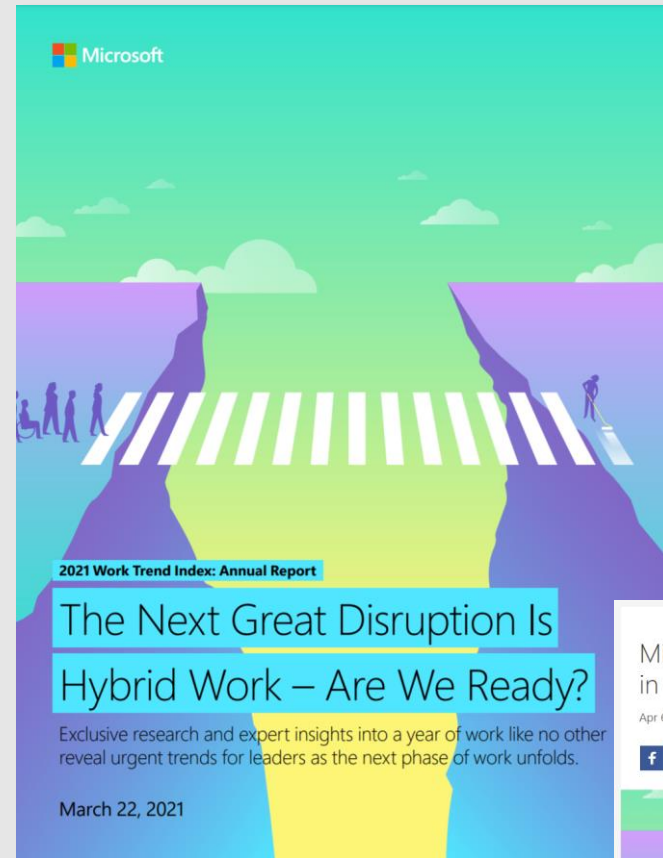
Editors' Top Picks



Places
How to Reimagine Workspaces for the Hybrid Era

Tips & Tricks
Building a Healthier Meeting Culture

[Visit the website](#)



[Download the study](#)

[Read the media release in GER/F/ENG](#)

Microsoft-Studie: So verändert sich die Arbeitswelt in der Schweiz

Apr 6, 2021 | [Microsoft Switzerland](#)



[French | Read the original blogpost here](#)

Nach einem Jahr Pandemie hat Microsoft den jährlichen Work-Trend-Index-Bericht veröffentlicht. Die Daten deuten auf einen grossen Umbruch in der Arbeitswelt hin und offenbaren die dringenden Trends rund ums hybride Arbeiten weltweit – und in der Schweiz.

Microsoft hat die Ergebnisse des jährlichen Work Trend Index bekanntgegeben. Die Daten zeigen grossen Umwälzungen in der Arbeitswelt stehen und die Trends der hybriden Arbeit. So denkt beispielsweise fast die Hälfte (41%) der Schweizer Belegschaft über einen grossen Karrierewechsel innerhalb des nächsten Jahres nach – 20% mehr als in den Vorjahren. Genauso schnell, wie die Menschen im Jahr 2020 ins Homeoffice gedrängt wurden, müssen sich Unternehmen und Mitarbeiter nun auf hybride Arbeitsformen einstellen, da eine flächendeckende Impfung in greifbare Nähe rückt.

Besonders Führungskräfte müssen diese Entwicklungen im Auge behalten. «Die Entscheidungen, die Sie heute treffen, werden ihr Unternehmen für die nächsten Jahre beeinflussen. Es ist ein Moment, der eine klare Vision und extreme Flexibilität erfordert», sagt Marc Hollitscher, National Technology Officer und Mitglied der Geschäftsleitung von Microsoft Schweiz. «Diese Entscheidungen werden sich auf alles auswirken – von der Art



«Die Zukunft der Arbeit ist hybrid»

Viele Firmen stehen gerade vor der Herausforderung, wie sie die Rückkehr ins Büro gestalten sollen. Marc Holitscher, National Technology Officer bei Microsoft Schweiz, zeigt auf, weshalb hybride Arbeitsformen bleiben werden und wieso die Kultur dabei der Schlüssel zum Erfolg ist.

Erstellt im Auftrag von Microsoft Schweiz GmbH

Hören Merken Drucken Teilen

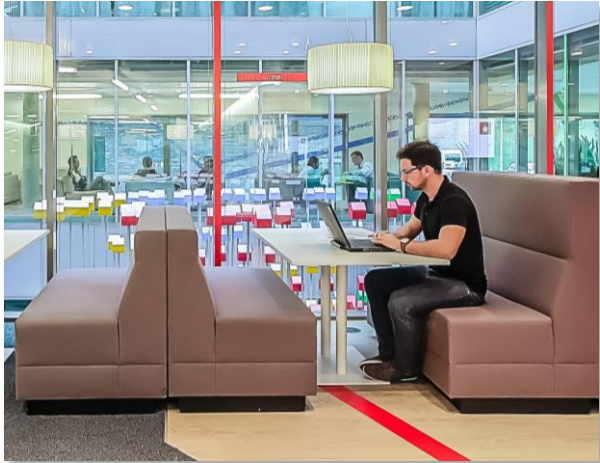
13.09.2021, 15:18 Uhr



Als National Technology Officer und Mitglied der Geschäftsleitung von Microsoft Schweiz unterstützt Marc Holitscher Kunden bei der Umsetzung ihrer Geschäftsmodelle.

Native advertising „hybrid work“ in NZZ

Our Journey to the Circle



Wallisellen office



REGUS at the Airport



SPACES at the Circle



Microsoft at the Circle

Hybrid Work





10th floor



10th floor



10th floor



10th floor



Bester Matensaft
Bestes Netz

Vorsicht
Wände sind fertig
gestrichen.



10th floor



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743

9th floor





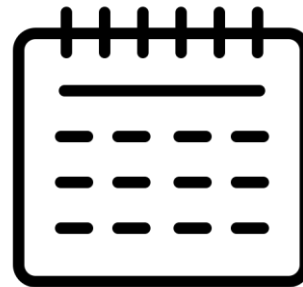
Partner Townhalls

September



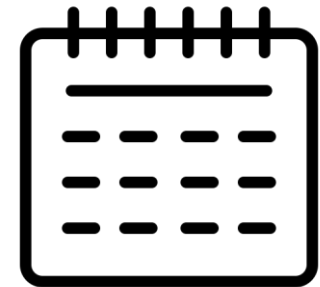
30th September
09h30-10h30

October



28th October
09h30-10h30

November



25th November
09h30-10h30





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