



### Judson Althoff – Executive Vice President and Chief Commercial Officer

Judson Althoff is executive vice president and chief commercial officer at Microsoft. He is responsible for the sales strategy, execution and revenue growth of the company's commercial business, which spans enterprise, public sector, small and medium businesses, services, developer and partner communities in more than 120 regional and national subsidiaries globally.

Althoff is passionate about co-innovating with customers to democratize and scale digital experiences across their organization — from the boardroom to the factory floor — and in the marketplace. Under his leadership, Microsoft has posted uninterrupted commercial cloud revenue growth, powered by close partnerships with customers that are driving business outcomes through digital transformation.

Althoff joined the company in March 2013 as president of Microsoft North America. Earlier in his career, he spent multiple years in senior sales roles at Oracle and EMC. Althoff is a graduate of the Illinois Institute of Technology (IIT) and serves on IIT's Computer Science Advisory Board.

Originally from Ohio, Althoff has four kids and resides in Seattle with his wife. He can be followed on [LinkedIn](#) and Twitter (@judsonalthoff).

### Emily He – Corporate Vice President, Business Applications



Emily He is a Silicon Valley technology executive with experiences leading go-to-market functions in both private and public companies, including Microsoft, Oracle, Saba Software (now Cornerstone OnDemand), and DoubleDutch (now Cvent), and Siebel Systems (now Oracle). She has over 20 years of experience in technology companies that span Customer Experience (CX), Human Capital Management (HCM), Enterprise Resource Planning (ERP), and Supply Chain. She has product development, marketing, and sales

expertise, having served customers across the financial services, retail, healthcare, pharmaceutical, public sector, and media and entertainment industries.

Currently, Emily is the CVP of Business Apps at Microsoft, responsible for developing global GTM strategy and catalyzing business growth for Microsoft Dynamics 365 and the Power Platform. Prior to joining Microsoft, Emily served as the SVP of Marketing, responsible for global GTM strategy, brand awareness, and demand generation for Oracle Cloud Human Capital Management. She has served as the Chief Marketing Officers in two high-growth SaaS businesses, leading all aspects of global marketing strategy and execution and working closely with the CEO and the Board of Directors.

Emily is known as a thought leader on topics such as digital transformation, customer experience, future of work, and inclusive leadership, and passionate about using technology innovations to solving real-world problems and transforming industries. You can find her perspective in a variety of business and technology publications and media outlets, including BBC, CNBC, The Economist, Fortune, The Financial Times, Forbes, Fast Company, New York Times, and Harvard Business Review. She is a champion of advancing women and minorities in the workplace, frequently speaking at conferences or participating in employee resources groups and non-profit organizations.

Emily holds an MBA from Stanford Graduate School of Business, and attended colleges in both China and the U.S. She has native fluency in both English and Mandarin Chinese, having lived and worked in both Asia and the U.S. and had extensive experiences supporting businesses and customers around the globe.

### Jared Spataro – Corporate Vice President, Modern Work



As Corporate Vice President of Modern Work, Jared leads Microsoft's Modern Work team, which is dedicated to helping every person and organization adapt to the new world of work. His team is driving research to help predict and shape what the future of work will look like across industries, while also delivering new products and features within Microsoft 365 that enable everyone to thrive.

The ways we work, communicate and collaborate are changing faster than ever. To be successful in this new normal, organizations need to embrace flexibility and rewire nearly every aspect of their operating model. Microsoft is taking a learn-it-all approach, relying on data, rather than dogma, to guide decisions. Jared and his team are committed to providing compelling data, insights and technologies that are designed to help Microsoft customers, partners and communities navigate this shift.

Jared joined Microsoft in 2006 and has led a number of teams across the company in that time, with a focus on marketing, product management and business management.

Prior to Microsoft, Jared worked at small- and mid-sized technology companies in engineering, product management, product marketing, business management and sales. He has a Computer Science degree from Brigham Young University and an MBA from The Massachusetts Institute of Technology.

Outside of Microsoft, Jared does his most important work as a husband, father and church leader.