# What Can Copilot's Earliest Users Teach Us About Generative AI at Work?

# Research findings from early Copilot users

70% said they were more productive 29% faster overall in a series of tasks (searching, writing, and summarizing)





Key findings: We conducted research using a combination of surveys and experiments to deeply understand how Copilot is transforming work.

- 1. Perceived productivity gains:
  - **71%** said they saved time on mundane tasks.
  - 68% said Copilot improved the quality of their work.
  - 86% said Copilot made it easier to catch up on what they missed.

# 2. Impact on meetings, email, and writing:

- Copilot users were **29%** faster doing a series of three tasks.
- A blind panel rated emails written with Copilot **18%** more clear and **19%** more concise.
- Copilot users were 27% faster when pulling together information from multiple sources.

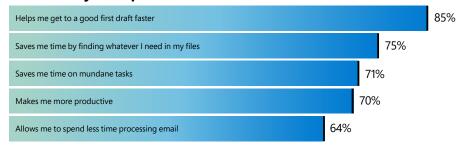
### 3. Role-specific pain points and opportunities:

- On average, Copilot for Sales users reported saving **90 minutes** a week.
- Agents with Copilot had a **12%** reduction in time spent resolving a case with Copilot in Dynamics 365 Customer Service.

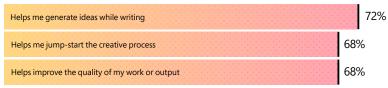
# Copilot makes people more productive and creative, and saves time

Survey questions: 'Please indicate your level of agreement with the following statements. Using Copilot...' To what extent do you agree with the following statements about your experience using Copilot in Word/Outlook/M365 Chat specifically? Using Copilot ...'

## **Productivity and speed:**



#### **Quality and creativity:**



#### Focus time:

Saves me time so I can focus on more important work

67%